SALARY SURVEY REPORT

Prepared by the 2000-2001 MASFAP Research Committee

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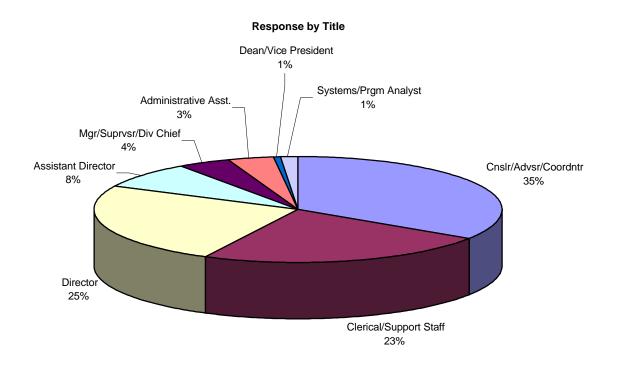
Michael Krupinski American Express

Introduction

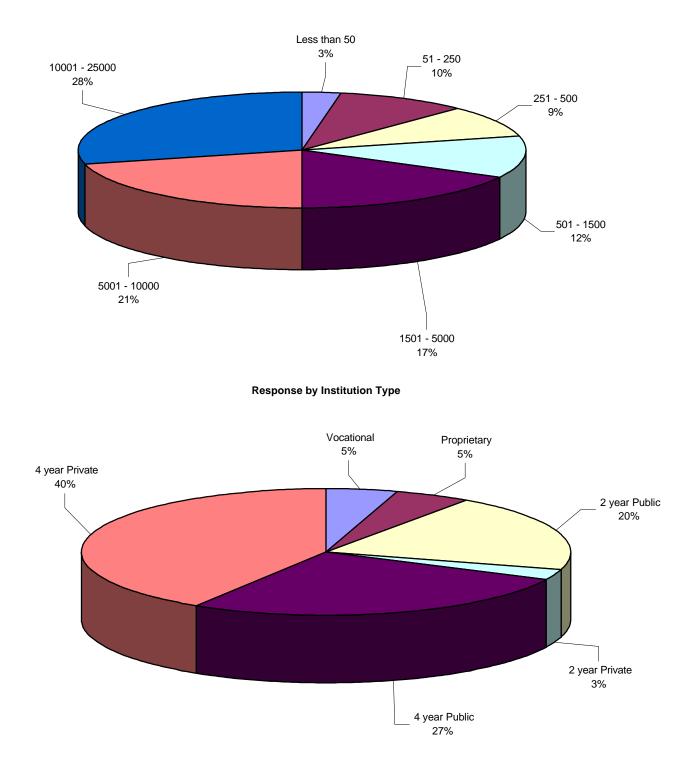
The 2000-2001 MASFAP Research Committee prepared this Salary Survey in accordance with the stated informational needs of the association.

The Respondents

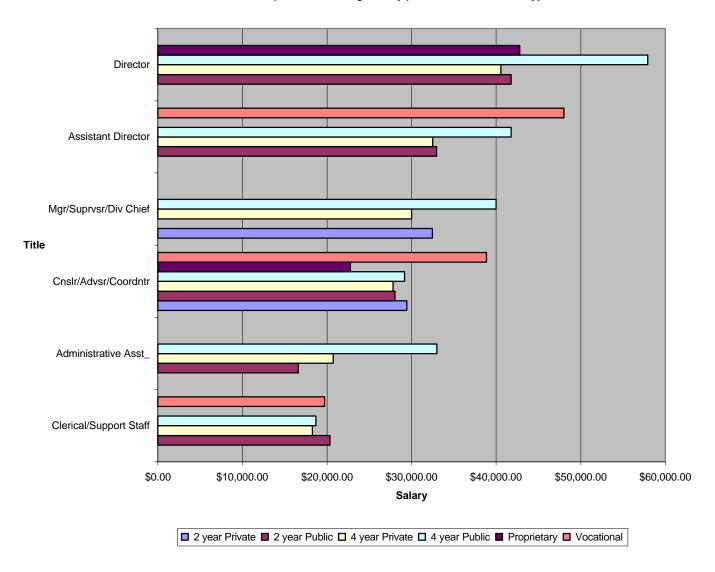
The survey form was sent to MASFAP institutional members and a total of 146 individual responses were received. Each financial aid functional area within an institution is well represented throughout the survey. There were a few titles for which additional detail cannot be provided without compromising the anonymity of individual respondents.



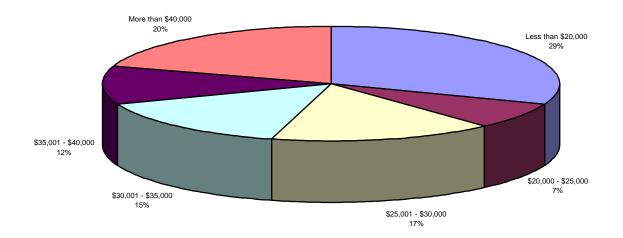
Response by Enrollment



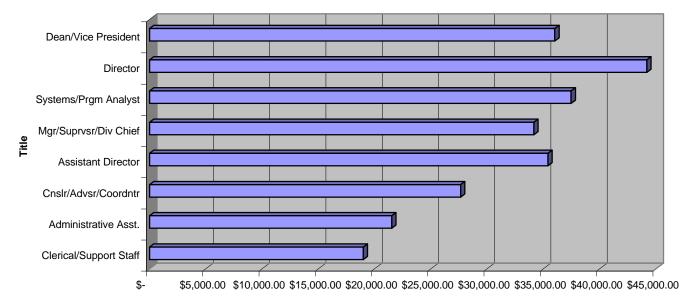
Comparison of Average Salary per Title and Institution Type



Response by Salary Bracket



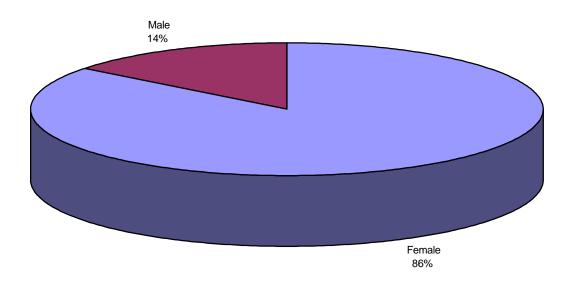




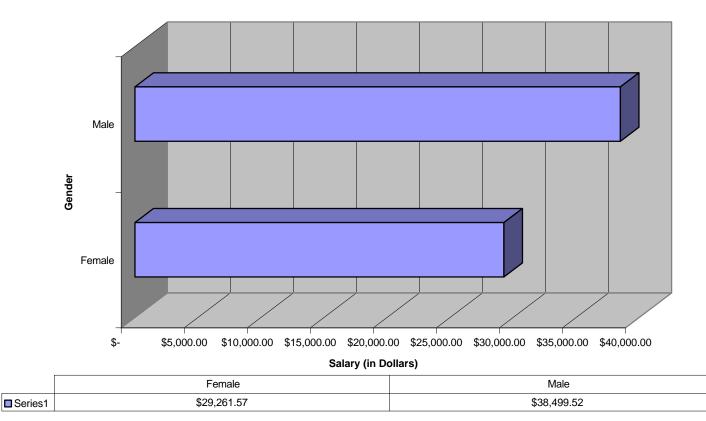
Salary (in Dollars)

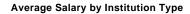
	Clerical/Support Staff	Administrative Asst.	Cnslr/Advsr/Coor dntr	Assistant Director	Mgr/Suprvsr/Div Chief	Systems/Prgm Analyst	Director	Dean/Vice President
Series1	\$18,984.91	\$21,510.80	\$27,640.08	\$35,401.75	\$34,150.00	\$37,457.00	\$44,180.72	\$36,000.00

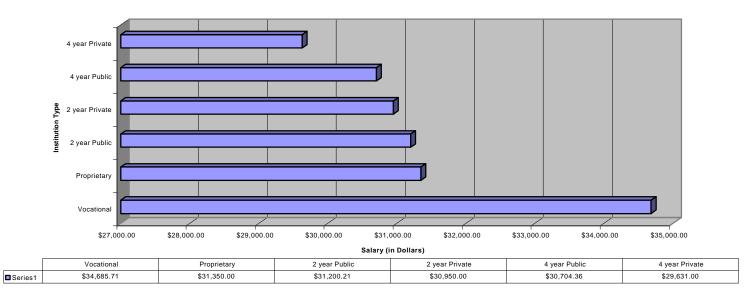
Response by Gender



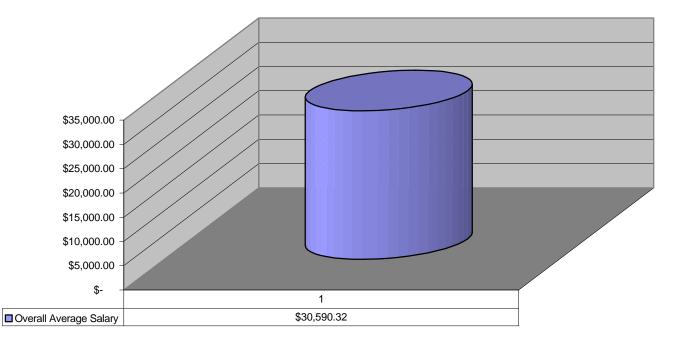
Average Salary by Gender







Overall Average Salary



The Results

Salary information has been organized in a few different ways. The first chart shows the average salary per job title per institution. The majority of the charts represent the breakout of respondents by: Fall enrollment, institution type, salary bracket and gender. The overall cumulative average salary is also included for comparative purposes.

The one result that does seem a bit troubling is the overall cumulative average salary. The 2000-2001 average salary is \$30,590.32 which is less than the MASFAP overall cumulative average salary in 1998-99 of \$30,776. The previous salary survey consisted of 86 responses with the respondents being primarily directors, so this could account for the drop. The 2000-2001 respondents were evenly distributed between a number of titles. As in past years, the female to male respondent ratio was very large, yet the average salary of male respondents was almost \$10,000 greater than the female respondents.