

2018 MASFAP Membership Survey

Electronic Payment Processing Fee

Opened: May 31st, 2018, 3:23pm Closed: June 15th, 2018, 11:59pm Collection Method: SurveyMonkey.com

Created at the request of the 2018 Executive Board Committee

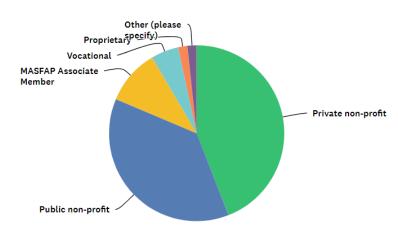
MASFAP does not currently accept electronic payment for membership dues, conference registration, etc., however the Executive Board is considering electronic payment options and values your input. Payments via payment card (i.e., debit, credit or company p-card) may incur a small processing fee, initially levied against the organization receiving payment (MASFAP). The receiving party may forward this small cost to the payer.

Created by the 2018 Research Committee

Stephen Garman (chair) - Missouri State University Nenad Curic - Lindenwood University Leroy Wade - Deputy Commissioner, Missouri Department of Higher Education

Institution type (select one)

Answered: 59 Skipped: 0

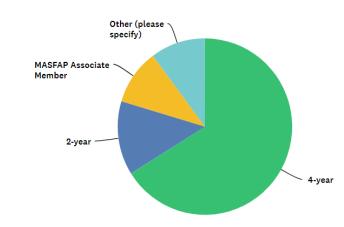


| ANSWER CHOICES | • | RESPONSES | • |
|---|-----------|-----------|----|
| ✓ Private non-profit | | 44.07% | 26 |
| ✓ Public non-profit | | 37.29% | 22 |
| MASFAP Associate Member | | 10.17% | 6 |
| ✓ Vocational | | 5.08% | 3 |
| Proprietary | | 1.69% | 1 |
| Other (please specify) | Responses | 1.69% | 1 |
| TOTAL | | | 59 |

Question 2

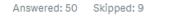
Institution type (select one)

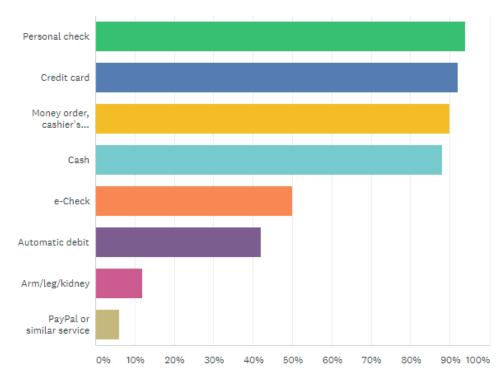
Answered: 59 Skipped: 0



| ANSWER CHOICES | • | RESPONSES | • |
|----------------------------|-----------|-----------|----|
| 4-year | | 66.10% | 39 |
| ✓ 2-year | | 13.56% | 8 |
| ✓ MASFAP Associate Member | | 10.17% | 6 |
| ✓ Other (please specify) | Responses | 10.17% | 6 |
| TOTAL | | | 59 |

Does your institution's Bursar's office accept the following payment methods on student accounts? (select all that apply)





| ANSWER CHOICES | RESPONSES | • |
|--|-----------|----|
| Personal check | 94.00% | 47 |
| ✓ Credit card | 92.00% | 46 |
| Money order, cashier's check, traveler's check | 90.00% | 45 |
| ✓ Cash | 88.00% | 44 |
| ▼ e-Check | 50.00% | 25 |
| Automatic debit | 42.00% | 21 |
| Arm/leg/kidney | 12.00% | 6 |
| PayPal or similar service | 6.00% | 3 |
| Total Respondents: 50 | | |

Answered: 52 Skipped: 7

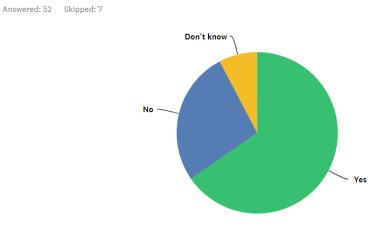
Does your office have authority to use, or have access to, an account/routing number needed to make an e-check payment?

> Don't know Yes No -

| ANSWER CHOICES | • | RESPONSES | • |
|----------------|---|-----------|----|
| ✓ Yes | | 25.00% | 13 |
| ▼ No | | 59.62% | 31 |
| ✓ Don't know | | 15.38% | 8 |
| TOTAL | | | 52 |

Question 5

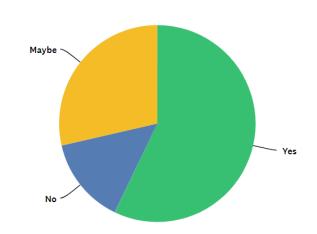
Does your office currently have access to a payment card for making electronic payments?



| ANSWER CHOICES | RESPONSES | • |
|----------------|-----------|----|
| ✓ Yes | 65.38% | 34 |
| ▼ No | 26.92% | 14 |
| ✓ Don't know | 7.69% | 4 |
| TOTAL | | 52 |

If the option were available, would your institution utilize an electronic payment method over sending a paper check via the mail?

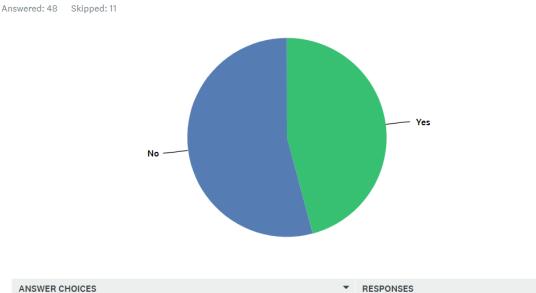
Answered: 49 Skipped: 10



| ANSWER CHOICES | ▼ RESPONSES | • |
|----------------|-------------|----|
| ✓ Yes | 57.14% | 28 |
| ▼ No | 14.29% | 7 |
| ✓ Maybe | 28.57% | 14 |
| TOTAL | | 49 |

Question 7

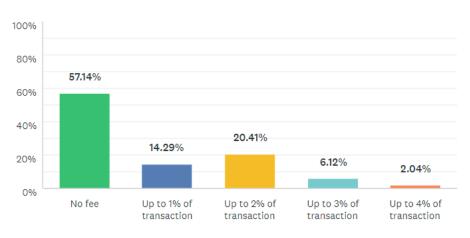
Many payment processors and card servicers assess a fee, typically a percentage of the transaction plus a flat fee (up to \$0.50), for making a payment using their service. Would your institution be willing to pay this nominal fee for paying membership dues/conference registration using an electronic payment or with a payment card?



| ▼ Yes | 45.83% | 22 |
|-------|--------|----|
| ▼ No | 54.17% | 26 |
| TOTAL | | 48 |

What is the maximum service fee your institution would be willing to pay when making a payment to MASFAP?

Answered: 49 Skipped: 10



| ANSWER CHOICES | RESPONSES | • |
|---------------------------|-------------------------------|----|
| ✓ No fee | 57.14% | 28 |
| ✓ Up to 1% of transaction | 14.29% | 7 |
| ✓ Up to 2% of transaction | 20.41% | 10 |
| ✓ Up to 3% of transaction | 6.12% | 3 |
| ✓ Up to 4% of transaction | 2.04% | 1 |
| TOTAL | | 49 |

General Findings

- 1. More respondents have access to a payment card than an account/routing number. Electronic payments are possible for majority of respondents (less than one-third of respondents do not have access to payment card), but more institutions would be subject to any processing fee, should MASFAP forward cost to the institution.
- 2. Majority of respondents would not be willing to pay a processing fee for electronic payments (Question 7. 46% willing / 54% not willing).
- 3. Fee percentage threshold
 - 43% of respondents to this question would be willing to pay a fee up to 1% of transaction
 - 29% of respondents would be willing to pay a fee up to 2%
 - 8% of respondents would be willing to pay a fee up to 3%
- 4. Predominant methods of payment are checks, credit/debit cards payments, and cash. Institutions who responded to the survey do not seem to have a range of fast, electronic payment options available such as Zelle, PayPal, etc.